

LOUIS T. AGNELLO

800 NEW JERSEY AVENUE, SE, APT. 541 ✦ WASHINGTON, DC, 20011 ✦ (608) 215-3761 ✦ LTAGNELLO@GMAIL.COM

WORK EXPERIENCE

Akin Gump Strauss Hauer & Feld LLP, Washington, DC

November 2017-Present

Counsel (January 2021-Present)

Associate (November 2017-December 2020)

- Counsel healthcare industry clients, including hospitals and health systems, academic medical centers, physician practices, trade associations, life sciences and medical device companies and health technology companies on regulatory compliance, transactions, operational matters and day-to-day support of general counsel matters.
- Represent clients on sophisticated and novel regulatory issues involving HIPAA, Medicare, Medicaid, private payor billing, surprise medical billing, drug and medical device approvals, dietary supplements, product lifecycle management, clinical research compliance, academic affiliations, clinical laboratory compliance and prescription drug pricing.
- Draft and revise aspects of transaction documents including, purchase agreements, merger agreements, private placement memoranda, professional services agreements, employment agreements, ancillary agreements and other deal-related documents for healthcare, life sciences and health technology transactions and provide regulatory guidance related thereto.
- Structure and negotiate clinical research trial agreements to facilitate the use of commercial Institutional Review Boards (IRBs).
- Advise clients on sophisticated and novel state and federal matters—including rulemaking, enforcement actions, procurements and investigations—before state and federal government entities.
- Conduct health regulatory due diligence in connection with securities offerings, extensions of credit facilities and financial restructurings.
- Analyze the impact of statutes, legislation, regulations and case law on clients, and guide them through the inspectional oversight, investigations, and other agency actions.

Office of Senator Martin Heinrich (D-NM), Washington, DC

April 2014-November 2017

Senior Counsel-United States Congress Joint Economic Committee

- Responsible for developing and executing Senator Heinrich's healthcare legislative agenda.
- Provided counsel regarding federal and state statutes, regulations, administrative procedures and legislative proposals.
- Drafted targeted, audience appropriate and persuasive arguments in support of the Senator's position on health policy issues.
- Led bicameral examination of CMS compliance with the ACA's statutory Medicaid fraud enforcement regime.
- Helped secure a two-year delay of the "Cadillac Tax" on high-cost health insurance plans (Pub.L. 114-113).

Democratic Party of Wisconsin/Hillary for America, Milwaukee, WI

August 2016-November 2016

Voter Protection Attorney

- Educated campaign staff, state election officials and voters on applicable election law, policy and procedures.
- Recruited, trained and managed early vote and Election Day poll observers.
- Resolved incidents and problems reported by regional boiler rooms.

Office of Congresswoman Doris O. Matsui (D-CA), Washington, DC

December 2011-April 2014

Legislative Assistant

- Served as a legal, regulatory and health policy advisor to the Congresswoman in her roles as a member of the Energy and Commerce Committee and Co-Chair of the Democratic Caucus Seniors Task Force.
- Developed offensive and defensive legislative and regulatory strategies on healthcare issues.
- Provided legal analysis resulting in a vision-care provider resolving a regulatory dispute with CMS regarding the inclusion of stand-alone vision plans in the final Essential Health Benefits rule.
- Played key role in building a bipartisan House coalition resulting in passage of the Excellence in Mental

- Health Act—a \$1.1 billion Medicaid demonstration program (Pub.L. 113-93).
- Advanced H.R. 1845, the Medicare IVIG Access Act (Pub.L. 112-242).

EXPERIENCE, CONT'D

Federal Trade Commission (FTC), Bureau of Consumer Protection (BCP), Washington DC **Summer 2010**
Law Clerk, Office of the Director

- Wrote legal memoranda on topics including marketing, financial practices and consumer privacy.

United States Senate, Committee on the Judiciary **Summer 2009**
La Follette Legal Fellowship, Subcommittee on Competition & Consumer Rights, Chairman Herb Kohl (D-WI)

- Wrote memoranda proposing and analyzing legislative initiatives on antitrust, intellectual property, pharmaceutical patents, telecommunications, international and criminal law topics.

United States Senate, Committee on Small Business and Entrepreneurship **June 2007-August 2008**
Research Analyst, Office of Ranking Member Olympia J. Snowe

- Wrote policy memoranda and aided in bill negotiations on issues pertaining to healthcare, individual and employer-based insurance regulation, labor, contracting and taxation.

EDUCATION

University of Wisconsin Law School, Madison, WI
Juris Doctorate, August 2011
Wisconsin Law Review, Articles Editor

The George Washington University School of Public Health, Washington, DC
Master of Public Health, May 2007

University of Wisconsin-Madison, Madison, WI
Bachelor of Arts, Political Science, May 2004

BAR ADMISSIONS

- District of Columbia
- Wisconsin

PROFESSIONAL RECOGNITION

- The Best Lawyers in America: Ones to Watch: Health Law, 2021-Present.

PUBLICATIONS

2/4/2022

Five Health Care Areas Worth Watching in 2022
Health Law Update

11/17/2021

HHS Turns Up the Heat on Climate Change with New Office
Health Law Update

10/8/2021

America's Pharmaceutical Supply Chain: An Overview of the Policy Landscape and Potential Path Forward
Health Law Update

9/10/2021

President Biden's 'Promoting Competition' Executive Order: Key Health Care Actions to Follow
Health Law Update

2/18/2021

Getting to Know Chiquita Brooks-LaSure, Reported Administrator-designate of the Centers for Medicare & Medicaid Services
Health Law Update

2/18/2021

Updated CDC Guidance Around Reopening Schools Answers Some Questions While Uncertainties Remain
Health Law Update

2/5/2021

Affordable Care Act: Executive Actions and Legislative Outlook
Health Law Update

2/1/2021

Administration Pledges to Purchase More Vaccine; Important Nuances Exist in the Details
Health Law Update

11/14/2020

President-Elect Biden's Potential Executive Actions: A Health Care & Life Sciences Perspective
Health Law Update

6/5/2020

Senate Clears House-Passed PPP Reform Bill, Sends Measure to President Trump's Desk
Health Law Update

3/9/2020

FDA Submits Progress Report on Policy Development Related to CBD Products
Health Law Update

3/9/2020

The Last Straw? Recent Actions and Outlook for Single-Use Plastics
Thompson Reuters

5/17/2019

Trump Administration Drug Pricing Blueprint: Overview and Analysis
Health Law Update